



Trade-Hi Program

Hi Horns will consider accepting used Kanstul trumpets, flugelhorns and cornets for trade in credit on the purchase of any new or used Kanstul instrument. Hi horns will consider only instruments that were included in past Kanstul price list catalogues or are in the present catalogue. Instruments regarded by the Kanstul Company as custom designs will not be considered for exchange.

Hi Horns will determine the trade-in value of the used instrument by considering the past/present catalogue price and the age and condition of the instrument.

Customers can determine the approximate value of their instrument for trade-in with Hi Horns by taking 40% of the instrument's catalogue list price and subtracting the cost of returning the instrument to cosmetically perfect condition excluding valve work.

To determine the exact trade-in value of an instrument the customer must deliver the instrument to Hi Horns at owner's expense to allow Hi Horns the opportunity to determine the exact cost of repairs. The instrument would be returned at the owners expense if there is no trade in arranged between Hi Horns and the customer.